

Tariff models

2016-10-27

<p>Maintenance charges and usage fees</p>	<p>For private training rooms other tariffs apply.</p>	<p>Maintenance fee 60 Euro / month, including usage fees for 3 users, from the 4th user 10 Euro / month will be charged.</p>	<p>Maintenance fee 60 Euro / month, including usage fees for 3 users, from the 4th user 10 Euro / month will be charged.</p>																																		
<p>Monthly flat rate (for financing and levy)</p>	<p>Depending on the tariff model, the financing costs are pro rata credited against possible revenues from the cooperation portal.</p>	<p>No flat rate, because the location is already owner of the system.</p>	<p>200,00 Euro</p>																																		
<p>Advertising package for cooperation partners</p> <p>Whenever the system is actively used, ad banners are displayed: In livestream, local game and training. In addition, the logos of all cooperation partners are linked on the websites of all our locations.</p> <p>When the system is inactive (when nobody is actively playing or training), video clips, logos or graphics of the cooperation partners are displayed on the TV.</p> <p>Apart from this, further agreements such as naming tournaments may be arranged in special cases.</p>	<p>Current tariff per 20161027: 100 Euro per advertisement and month. A maximum of 10 advertisements can be sold per location. These are shown at the locations in a rhythm of 3 minutes. The agreements with the customers are made in such a way that the ads appear from the first to the last of the month for a period of at least 6 months.</p> <table border="1" data-bbox="486 925 1057 1007"> <tr> <td>Revenue for location per month</td> <td><i>min</i></td> <td><i>0,00 Euro</i></td> </tr> <tr> <td></td> <td>max</td> <td>700,00 Euro</td> </tr> </table>	Revenue for location per month	<i>min</i>	<i>0,00 Euro</i>		max	700,00 Euro	<p>The location has the privilege to sell the advertising places. If the location / the club sells advertisements then the revenues go as follows to the location / the club:</p> <table border="1" data-bbox="1057 526 1628 699"> <tr> <td>first 4 sold ad places (1 - 4)</td> <td>50%</td> </tr> <tr> <td>next 2 sold ad places (5 & 6)</td> <td>75%</td> </tr> <tr> <td>next 2 sold ad places (7 & 8)</td> <td>75%</td> </tr> <tr> <td>next 2 sold ad places (9 & 10)</td> <td>100%</td> </tr> </table> <p>If the location does not sell all places in a month, MYWEBSPORT has the option to sell them. The location informs at least one month before, how many places are available. Revenues that are gained by MYWEBSPORT with selling ad places go to 100% to MYWEBSPORT.</p> <table border="1" data-bbox="1057 925 1628 1007"> <tr> <td>Revenue for location per month</td> <td><i>min</i></td> <td><i>0,00 Euro</i></td> </tr> <tr> <td></td> <td>max</td> <td>550,00 Euro</td> </tr> </table>	first 4 sold ad places (1 - 4)	50%	next 2 sold ad places (5 & 6)	75%	next 2 sold ad places (7 & 8)	75%	next 2 sold ad places (9 & 10)	100%	Revenue for location per month	<i>min</i>	<i>0,00 Euro</i>		max	550,00 Euro	<p>The location has the privilege to sell the advertising places. If the location / the club sells advertisements then the revenues go as follows to the location / the club:</p> <table border="1" data-bbox="1628 526 2210 699"> <tr> <td>first 4 sold ad places (1 - 4)</td> <td>25%</td> </tr> <tr> <td>next 2 sold ad places (5 & 6)</td> <td>50%</td> </tr> <tr> <td>next 2 sold ad places (7 & 8)</td> <td>75%</td> </tr> <tr> <td>next 2 sold ad places (9 & 10)</td> <td>100%</td> </tr> </table> <p>If the location does not sell all places in a month, MYWEBSPORT has the option to sell them. The location informs at least one month before, how many places are available. Revenues that are gained by MYWEBSPORT with selling ad places go to 100% to MYWEBSPORT.</p> <table border="1" data-bbox="1628 925 2210 1007"> <tr> <td>Revenue for location per month</td> <td><i>min</i></td> <td><i>0,00 Euro</i></td> </tr> <tr> <td></td> <td>max</td> <td>550,00 Euro</td> </tr> </table>	first 4 sold ad places (1 - 4)	25%	next 2 sold ad places (5 & 6)	50%	next 2 sold ad places (7 & 8)	75%	next 2 sold ad places (9 & 10)	100%	Revenue for location per month	<i>min</i>	<i>0,00 Euro</i>		max	550,00 Euro
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**MYWEBSPORT
WORLD ASSOCIATION
NEXT 100**

Tariff models

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A

Purchase

The location is the owner of the system, the purchase price has been paid in full and there are no arrears of running costs.

B

Test mode with installation fee

The location runs the system under test mode terms, the installation fee has been paid in full and there are no arrears of running costs.

Summary of revenue opportunities for locations / clubs

Advertising package	monthly	700,00 Euro	550,00 Euro
Tournaments	monthly	120,00 Euro	
Usage fees	monthly	150,00 Euro	
Total per month	monthly	970,00 Euro	820,00 Euro
Total per year	annual	11.640,00 Euro	9.840,00 Euro

If a club has access to public subsidies, it can gain additional revenues because MYWEBSPORT is regarded as a training tool and therefore own subventions may be requested.